

HOW TO TRY AN INSURANCE COVERAGE CASE

2019 Insurance Law Seminar



Hotel Derek
Houston, Texas
March 29, 2019

**Earn 7.00 MCLE Hours
including .75 Hours Ethics!**



**Designed for
Trial Lawyers,
General Practitioners
and Insurance
Professionals**



Sponsored by
**THE INSURANCE LAW SECTION
OF THE STATE BAR OF TEXAS**

in cooperation with
THE TEXAS INSTITUTE OF CONTINUING LEGAL EDUCATION

HOW TO TRY AN INSURANCE COVERAGE CASE

sponsored by The Insurance Law Section of the State Bar of Texas

March 29, 2019

Hotel Derek * 2525 West Loop South * Houston, TX 77027

This course has been approved for 7.00 hours credit (including .75 hours of ethics credit) which will apply towards MCLE, the College of the State Bar of Texas, and the Texas Board of Legal Specialization in Consumer and Commercial Law. To obtain full MCLE credit, you must attend all sessions. If you need CLE credit in a state other than Texas, please let us know at the time of registration.

The Texas Institute of CLE is an accredited sponsor with the Texas Department of Insurance. An application has been filed for 7.00 hours of General credit (all license types).

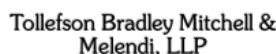
PROGRAM

FRIDAY, MARCH 29, 2019

- 7:30 a.m. **Late Registration** – Ballroom Foyer, Hotel Derek,
2525 West Loop South, Houston, TX 77027
- 8:30 a.m. **Welcome on Behalf of the Insurance Law Section**
Lisa A. Songy, Dallas (*Section Chair*)
J. James Cooper, Houston (*Presiding Officer*)
Christopher W. Martin, Houston (*Presiding Officer*)
- 8:45 a.m. **PRE-SUIT STRATEGY – Let’s Get This Party Started**
.25 Ethics Credit Declaratory Judgment Actions, Duty of Loyalty Owed by Defense
Counsel, Drafting and Responding to Reservation of Rights and
Demand Letters, and Other Pre-Filing Concerns
Jamie R. Carsey, Houston
Rebecca DiMasi, Austin
- 9:30 a.m. **PLAYING CHESS**
Motions for Summary Judgment, Appraisal, Venue, Choice of Law
and Other Tactical Moves
Robert M. Hoffman, Dallas
Vincent E. Morgan, Houston
- 10:15 a.m. **Morning Break**
- 10:30 a.m. **EXPERTS – Using and Abusing**
.25 Ethics Credit How to Pick Them, Whether to Use Them, and How to Challenge
Them
Moderator: Jamie P. Cooper, Houston
Justice Harvey G. Brown, Houston
Charles L. Levy, Waco
- 11:15 a.m. **DISCOVERY AND MEDIATION**
Unique discovery issues in insurance cases, institutional bad faith
discovery strategies and mediation techniques to maximize pre-
trial opportunities
Christopher H. Avery, Houston
Samantha Trahan, Houston
- 12:00 p.m. **Break for Lunch**

- 12:15 p.m. **Lunch Presentation: JUDGES PANEL**
(Lunch included in the registration fee.)
 .25 Ethics Credit Judicial perspectives on how to best present your insurance case.
Moderator: J. James Cooper, Houston
 The Honorable Nancy F. Atlas, Houston
 The Honorable Gray H. Miller, Houston
 The Honorable Ravi Sandill, Houston
- 1:15 p.m. **Break**
- 1:30 p.m. **30 DAYS BEFORE TRIAL – Last Minute Challenges or First Thing You Should Do**
 Limines, Jury Charge, and Other Key Considerations
 R. Brent Cooper, Dallas
 Lisa A. Songy, Dallas
- 2:15 p.m. **TRIAL TECHNIQUE**
 Voir Dire, Opening, Your Witnesses, Cross-Examination and Closing
Moderator: Christopher W. Martin, Houston
 Randal G. Cashiola, Beaumont
 Armando De Diego, Dallas
 J. Hampton Skelton, Austin
 Amy M. Stewart, Dallas
- 3:45 p.m. **Afternoon Break**
- 4:00 p.m. **WRAP-UP – How to Make a Jury Like an Insurance Company and How to Make a Jury Dislike an Insurance Company**
 John S. Black, Houston
 Christopher W. Martin, Houston
- 4:45 p.m. **Adjourn**

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Check the appropriate box on the registration form
and include the dues with your payment.

STATE BAR OF TEXAS



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Membership Benefits include:

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- Complimentary subscription to "Right Off the Press" Email Updates
- Access to the Member's Only section of the www.insurancelawsection.org website
- Online access to past CLE course materials and brief bank
- A listing in the online Membership Directory

For more information about Texas Institute of CLE seminars and
available CLE materials see our website at www.clesolutions.com.

GENERAL INFORMATION

Hotel Derek — A limited number of rooms have been reserved at the special rate of \$135.00 per night plus taxes for a single/double. Hotel Derek is located at 2525 West Loop South, Houston, TX 77027. **The hotel deadline is March 7, 2019 or until the room block is exhausted, whichever comes first.** Please call the hotel directly at (866) 292-4100 or (713) 961-3000 and request the “Texas Institute of Continuing Legal Education” group rate. We recommend that you make your hotel reservation immediately if you plan to attend this course.

Pre-Registration — To ensure sufficient materials are available for all attendees, advance registration is strongly encouraged. Door registration incurs an additional fee.

Registration by Telephone or Online — You may register by calling (512) 451-6960 or visiting www.clesolutions.com. Phone and online registrations require an AMERICAN EXPRESS, VISA or MASTERCARD number, expiration date, security code, email address and billing address with zip code.

Cancellations and Refunds — Refunds, less a \$50.00 processing fee, will be given to registrants who cancel by 5:00 p.m. on the Friday preceding the course. No refunds will be granted thereafter. Audio CDs and course materials will automatically be mailed to prepaid registrants who were not able to attend.

Special Accommodations — If special arrangements are required for a person with a disability to attend this program, please contact us at (512) 451-6960.

REGISTRATION FORM

Mail to: Texas Institute of Continuing Legal Education
2019 Houston Insurance Law Seminar
P.O. Box 4646
Austin, TX 78765-4646

FAX to: (512) 451-2911
Phone: (512) 451-6960
Online at: www.clesolutions.com
(Phone, Fax and Online Registrations must be accompanied by American Express, Visa or MasterCard Information.)

Make checks payable to: Texas Institute of CLE

Please register me for the course as follows:

<input type="checkbox"/> Pre-Registration fee for INS Section Members (Due by 5:00 p.m. March 8)	\$ 245.00
<input type="checkbox"/> Pre-Registration fee for Non-Members (Due by 5:00 p.m. March 8)	\$ 295.00
<input type="checkbox"/> Corporate Counsel Registration fee (Due by 5:00 p.m. March 8)	\$ 99.00
<input type="checkbox"/> Late Registration fee (After 5:00 p.m. March 8 and before 5:00 p.m. March 22)	\$ +35.00
<input type="checkbox"/> Door Registration fee (After 5:00 p.m. March 22 and at the door)	\$+100.00
<input type="checkbox"/> Insurance Law Section Dues (<i>to be eligible for the discounted member registration fee</i>)	\$ 30.00

Conference Materials: *Choose ONE!*

Registrants have the option of choosing between electronic or printed versions of the conference materials. Please choose one option below. If you would like to receive *both* the USB and printed materials, an additional \$54.13 must be included with your registration.

- USB Version (includes hard copies of PowerPoint presentations for note-taking.) \$ -0-
- Printed Version (3-Ring Binder) \$ -0-
- Both USB & Printed Version at \$50 + .0825 tax..... \$ 54.13

I cannot attend the conference. Please forward the following:

- Audio CDs & course materials (USB *or* Printed) at \$245 + .0825 tax..... \$ 265.21
- Course materials only (USB *or* Printed) at \$100 + .0825 tax..... \$ 108.25

TOTAL ENCLOSED \$ _____

No refunds after 5:00 p.m., Friday, March 22, 2019. See cancellation policy above.

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Austin, TX 78765-4646



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Designed for Texas lawyers, insurance industry professionals,
and others interested in learning the latest methods
and strategies for trying an insurance law case in Texas.

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